

Seeking Automotive and Industrial Supply Internal Sales Team Members!

This just in! We are opening an additional location in Transcona and we need new sales members for this expansion.

Built on deep rooted core values, CTR is 54 years strong. Our foundation is built on more than just processes and procedures; it's built on our talented staff. With just over 90 employees, CTR is looking to add an energetic Internal Sales Representative to our team. We have an exciting atmosphere that fosters a level of customer service that is genuine and sincere. This opportunity will give the candidate exposure to interesting work and challenges where they will be able to drive real change and impact within the organization.

Our team is our lifeline. We are searching for team members who are problem solvers, take initiative and think outside the box. At CTR there is NO box! We have a great team, and our core values are based on honesty and integrity, communication, customer focus, continuous improvement, respect and empowerment and investment.

CTR's employees have full autonomy to make decisions, brainstorm on special projects, lead initiatives and map a career plan to grow with our team. CTR offers education and personal development courses such as Dale Carnegie, Toastmasters, Post-Secondary Institutions, on-site and on-line training programs. Our goal is to provide a working environment that allows our team to be our best both in the office and at home.

We are seeking a full time and permanent employee, Monday to Friday.

We believe in paying it forward and supporting local partners with our fundraising efforts exceeding \$50K to charities such as the Children's Hospital Foundation, Winnipeg Harvest, Silom Mission, and the Christmas Cheer Board. Known for our Open House & Customer Appreciation lunches, we value our loyal customers who continue to support us both in person and with online orders.

"I feel respected by my supervisor, believe that I am valued. I am NOT micromanaged! I feel like we are a Team, and I know that my coworkers can, and have, covered for me well when needed. We can perform our duties knowing our decisions will be supported. If there is a better direction that could have been taken, there isn't criticism, just discussion on how to best proceed next time."
Anonymous CTR Employee of over 20+ years!

Internal Sales Responsibilities (include and are not limited to the following):

- Provide advice to customers on parts and industrial supplies
- Fill orders by phone or email from our customers and External Salespersons and set expectations for delivery, pick up, or COD
- Source parts and supplies from local warehouses
- Assist in creating an environment that nurtures teamwork, efficiency and celebrates success
- Engage in direct sales initiatives
- Attend training and skills meetings as required
- Meet or exceed sales targets

What CTR Has to Offer:

- Salary based on previous experience, negotiable
- Sales training and strategic career mapping for growth
- Performance bonuses
- CTR Apparel
- On site parking
- Personal development courses at CTR's expense (during off hours / TBD)
- Extensive benefits package (implementation upon hire, no waiting period)
- RRSP matching at 12 months of employment
- Employee discounts for Automotive & Industrial Supply
- Team building events and outings
- Customer appreciation events

Job Types: Full-time, Permanent

Salary: From \$20.00 per hour

Benefits:

- Casual dress
- Company events
- Company pension
- Dental care
- Disability insurance
- Extended health care
- Flexible schedule
- Life insurance
- On-site parking
- Paid time off
- Profit sharing
- RRSP match
- Store discount
- Vision care

Schedule:

- 8 hour shift

Supplemental pay types:

- Bonus pay

Ability to commute/relocate:

- Winnipeg, MB: reliably commute or plan to relocate before starting work (preferred)